

Issue #2 • May 2026

Putting Down The Roots



PLUS

Spotlight on Mary Beth Lichtneger
& LEAP for Autism 2026 Recap



Meet our Chief Operating Officer, **MARY BETH LICHTNEGER**

"I get to create things. That is what I like about my position."

— Mary Beth Lichtneger, COO, Kinexion, Inc.

As Chief Operating Officer of Kinexion, Inc., the management service organization behind the Kinexion Network of seven affiliate agencies, Mary Beth has spent years building this network from the inside. She is also one of the executives behind the launch of Kinexion LTC Pharmacy.

From CFO to COO

Mary Beth's path through Kinexion has been hands-on. As CFO, she led the onboarding of the network's member agencies, six independent organizations brought under one structure. As COO, the work has shifted. "It is about pulling the network together and figuring out where our future is."

Sixteen Years of Creating

Almost 16 years ago, Mary Beth helped launch what has become one of the largest events in the network, the Women's Fashion Show and Luncheon. Three years ago, it grew to include a Women's Empowerment Grant. Each fall, six women are honored, three from agency staff and three from the programs themselves, each pursuing something that lights them up.

Dance, travel, photography, whatever it is. The event gets bigger every year.

[Find event info and past honorees at kinexion.org]

Advice for Working in the ID/DD Community

"You have to have compassion. This line of work isn't about the paycheck. It's about impacting someone's life. Equally the people in our programs and the employees too. We are meeting some people not at their best, and we are trying to give them an opportunity to be their best wherever that is."

"I am super excited about this pharmacy. I think it is cutting edge in our industry, and it showcases what a network can do. What better formula is there?"

— Mary Beth Lichtneger, COO, Kinexion, Inc.

Outside the Office

Mary Beth is a three-time IronMan finisher and a mom to two amazing kids. She is happiest outside, usually with her two dogs along for the ride, often at the beach. Summers find her at the lakehouse with friends and family. If she is not at work, she is moving.

A Letter From The Executive Director

Spring has a way of making the work feel different. Days get longer. Energy shifts. There is a pull to be outside, to be together, to start something new.

This spring carries that energy and then some for me. Kinexion LTC Pharmacy is in its first real growing season, and I have been spending a lot of my time meeting the people who make up this network. Sitting down with agency leaders. Walking through programs. Listening to what their teams need, where they have run into trouble with pharmacy partners in the past, and what better looks like to them.

What I keep hearing is that the agencies across the Kinexion Network are not looking for another pharmacy. They are looking for a partner that understands the work, shows up consistently, and treats this as the long-term relationship it really is. That is exactly what we are building.

There is something fitting about a new pharmacy putting down roots in the spring. Growth in the gardens. Growth in the network. Growth inside ourselves too, if we are paying attention. Every spring is an invitation to ask what we want to do differently this year, where we want to show up more fully, what we want to make different.

For me, the answer right now is right in front of me. Build the foundation right. Listen more than I talk. Make sure every decision serves the individuals and the teams who will rely on this pharmacy.

I am looking forward to many more conversations across the network in the months ahead. To everyone who has welcomed me into your spaces so far, thank you.

This is just the beginning.



Warm regards,

Glenn Schiotis
Executive Director
Kinexion LTC Pharmacy

Glenn Takes THE LEAP



10th Anniversary LEAP Raises Over \$90,000 for Greystone Programs

On Saturday, May 2, 2026, Glenn joined Team Angeloneyfullabaloney, the long-running leap team led by Angelo Angerame at our sister pharmacy, Hudson Regional LTC Pharmacy. Angelo has been leaping for Greystone Programs five years running now, and this year welcomed Glenn as the team's newest member.

The 10th Annual LEAP for Autism brought in over \$90,000 in total fundraising, all of it going directly to Greystone Programs and the residential, day, and community-based services they provide for people with autism and intellectual and developmental disabilities across the Hudson Valley. Team Angeloneyfullabaloney accounted for over \$21,000 of that total.



"Never in a million years would I have imagined I would be skydiving for work, but it is such a unique opportunity to get involved and support a great organization."

— Glenn Schiotis, Executive Director

Why This Matters to Kinexion

Greystone Programs is doing the kind of work Kinexion LTC Pharmacy was built to support. Same population. Same focus on outcomes. Same belief that the individuals at the center of this work deserve programs and partners designed with them in mind. Showing up for LEAP is a small way to put that commitment on display. Not as a sponsorship line. As something our team genuinely shows up for.



A Community Day

LEAP for Autism is more than a skydive. It is a full day at Skydive the Ranch in Gardiner, New York, one of the most experienced drop zones in the country, with views that reach from the Catskills to the Manhattan skyline. Food trucks, live music, family activities, local vendors, and a raffle. Skydiving participation is for those 18 and older. All ages are welcome to come watch.

A Decade In

For an event in its tenth year to still feel this fresh tells you something about Greystone Programs and the community around them. The leap is the headline. The work happens every day after it.



Thank You

To Greystone Programs, and the whole team behind the event, thank you. To every leaper, every donor, and every family that came out to cheer, thank you. And to Angelo and Team Angeloneyfullabaloney for welcoming a first timer in style, thank you.



Join the Team at Kinexion LTC Pharmacy

Kinexion LTC Pharmacy is growing, and we are looking for the right people to grow with us. This is a brand new pharmacy being built from the ground up for the ID/DD community. The people we hire are not joining a system that already exists. They are helping shape it. We are currently recruiting for two positions:

Bookkeeper

We are looking for an experienced bookkeeper to manage day-to-day financial operations, accounts payable and receivable, monthly reconciliations, and reporting. The right candidate is detail-oriented, organized, comfortable working independently, and has a real eye for accuracy. Experience in healthcare or pharmacy bookkeeping is a plus, not a requirement.

Pharmacy Technicians

We are hiring multiple pharmacy technicians to support our work serving the ID/DD community across Long Island. Responsibilities include prescription processing, packaging, inventory management, work in our web portal, and supporting our pharmacists in delivering accurate, person-centered care. The right candidate is reliable, careful with details, and energized by the idea of being part of a brand new pharmacy team. Pharmacy technician certification is preferred.



How to Apply

If either role sounds like the right fit, or you know someone who would be a great match, we would love to hear from you.

Email: glenn.schiotis@kinexion.org

Phone: (631) 509-1470

Visit: 51 Terryville Road, 2nd Floor, Port Jefferson Station, NY 11776

Help Us Decorate the Pharmacy



As we continue moving closer toward opening the pharmacy, one thing that is especially important to us is making sure the space reflects not only the work we do, but more importantly the individuals and communities we will serve.

With that in mind, I would love for your agencies to be involved. I want to share the idea of a community art initiative within the Kinexion Network to help decorate the pharmacy space.

The invitation is open to individuals (and potentially staff as well) to create and submit artwork, photography, or other creative pieces that can be displayed throughout the pharmacy. My hope is that this helps create a warmer and more welcoming environment, and makes the space feel truly grounded in the community it was built to support.

Beyond decoration, I hope this becomes a meaningful way to involve the individuals we serve in helping shape the identity of the pharmacy from the very beginning. More broadly, it reflects my hope that the pharmacy proves itself to be more than simply a medication dispenser, but rather a true partner that is genuinely connected to and invested in the community it serves.

At this stage, I am just beginning the early planning and coordination process, and I would greatly appreciate your guidance on who the best point of contact from each agency would be to help coordinate participation and communication around the initiative.

Thank you all for your continued support as we work toward opening. I am truly excited about what we are building together, and I look forward to seeing what we can accomplish through continued partnership and collaboration.



Glenn Schiotis
Executive Director
Kinexion LTC Pharmacy

Interested in Coordinating From Your Agency? Reach out to Glenn directly:

Email: glenn.schiotis@kinexion.org

Phone: (631) 509-1470

Switching Long Term Care Pharmacies

Can Seem Daunting.

We understand that if your facility is at a place to make the move, things are not going the way they should be. Our team members are experts at prescription transferring, facility/pharmacy transitioning, training, and making sure your pharmacy needs are met with excellence and consistency.

These are improvements your facility will notice when making the switch to Kinexion LTC Pharmacy:

There is no delay.

Your residents will receive their prescriptions when needed and on time.

A friendly voice.

We listen to your problems and do our best to solve them immediately.

LTC nurses can focus on patient care, not pharmacy issues.

We want your medical staff to do what they do best, care for patients. Your nursing administration staff should not have to worry about pharmacy problems or worry if prescriptions will be delivered.

Positive pharmacy experience.

Our team is here to serve your facility, your staff, and your residents. It is hard to put a value on excellent care until you do not have it.

Staff time is spent with residents.

We do not want your staff stuck on the phone trying to figure out where Medication Administration Records are, or when you will receive them. You can count on MARs to show up the same day every month with Kinexion LTC Pharmacy.

Training provided

We know the process of reordering medications can be burdensome. That is why we supply all of our new facility partners with ample training on our web portal to fit your needs. Here is what you can expect during the training process:

- Connecting our nurse consultants with your agency's nurses and staff on a Zoom call to introduce one another and the web portal.
- Weekly, monthly, or as-needed trainings.
- A training manual with detailed step-by-step directions of the web portal.
- Access to our nurse consultants and team to troubleshoot any questions.

With Kinexion LTC Pharmacy's web portal, reordering medications can be done in only 15 minutes each week!

Call Us Today to Discover the Difference in Your Pharmacy Care.

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